

Suva's Crew Incentive Program

In order to recognize the hard work of the Suva crew, the following system established in which a crew member can earn credit toward the additional crew membership fee for the next year.

A crew member will earn points based on participation in Suva events, and will earn a discount on the next year's Crew Membership assessment.

Earning Incentive Points

Crew members rated at apprentice or above will earn 1 point for each revenue event in which they participate during the sailing season. A revenue event is a sailing event in which Suva earns money, from either charter fees or ticket sales. A maximum of 5 crew points will be awarded for each revenue event. Crew not yet rated Apprentice are not eligible for points during revenue events.

All Crew members earn 1 point for each training session, either classroom, on the dock or underway, in which they participate.

Crew members earn 5 points for each increase in crew qualifications they achieve above Apprentice during the year.

Crew members earn 1 point for participation in Suva Visibility events such as Parades and information booth participation from March through December. .

Rewards

Crewmembers who participate in at least 20 events will receive a \$1 discount on next year's Crew Membership assessment for each incentive point earned. A crewmember who participates in an *average of 2* events a week May-June will earn a discount of \$60. Achieving one crew rating advancement (ie, Apprentice to Deck Hand) will earn an additional discount of \$5, thus covering the next year's crew membership assessment.

Stipends

Crewmembers rated at Deck Hand or above are eligible for a crew stipend to be paid when crewing on private sails or charters that are over 2 hours long. First Mates and Bosuns shall be eligible to receive \$20.00/hour, and Deck Hands shall be eligible to receive \$15/Hr. Crews rated as apprentices are eligible to participate and earn incentive points for charters, but are not eligible for a stipend.